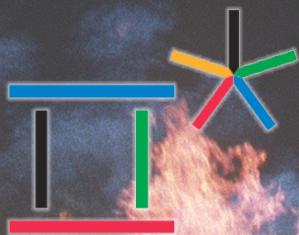


# GAIL'S NEIGHBORHOOD NEWSLETTER

February 2018

## 2018 WINTER OLYMPICS



PyeongChang 2018



Opening Ceremony:  
Feb 9th, 5 - 8pm on NBC

Alpine Skiing

Biathlon

Bobsleigh

Cross-Country Skiing

Curling

Figure Skating

Freestyle Skiing

Ice Hockey

Luge

Nordic Combined

Short Track Speed Skating

Skeleton

Ski Jumping

Snowboard

Speed Skating

Closing Ceremony:  
Feb 25th, 5 - 7:30pm on NBC

For more information and event schedule,  
go to:  
[www.pyeongchang2018.com](http://www.pyeongchang2018.com)

## 5 Tips When Making Your First Real Estate Investment

Real estate investment is considered one of best ways to achieve a steady income. According to a Bankrate national survey, Americans consider real estate to be their most favorite way to invest money not needed for a decade.

But before you take the first steps toward real estate investment, here are some tips to remember.

1. Call Gail!
2. Research the Property
3. Focus on One Investment at a Time
4. Set Investment Goals
5. Don't Forget the Cash Flow Analysis

For full article, go to:

[www.inman.com/2018/02/06/5-tips-to-remember-when-making-your-first-real-estate-investment/](http://www.inman.com/2018/02/06/5-tips-to-remember-when-making-your-first-real-estate-investment/)

## Will the Recent Stock Market Volatility Affect House Prices?

As the stock market's correction dredged up memories of 2007, some have begun to look for the bubble that might burst into the next recession. But housing experts say that real estate is unlikely to be the culprit this time around.

Prior to the 2008 financial crisis, the housing market heated up thanks to lax lending policies and over-eager homebuilders constructing properties no one bought. Homeownership rates and home prices hit all-time highs back then, before they came crashing down as many borrowers went into foreclosure. The rest, as they say, is history.

There might not be a bubble to burst — but the market could still cool

For full article, go to:

[www.marketwatch.com/story/heres-one-thing-you-dont-need-to-worry-about-during-the-market-volatility-2018-02-06](http://www.marketwatch.com/story/heres-one-thing-you-dont-need-to-worry-about-during-the-market-volatility-2018-02-06)

## What Do They Say?

*Gail was a pleasure to work with and a very hard worker through all parts of the marketing and sales process. She is a font of information regarding service providers in the area and has a delightful personality which made dealing with her friction free. She particularly exceeded expectations in helping us out when we moved out of the state prior to the sale of our house and made sure everything went smoothly in our absence.*

-Bruce & Scott

## GAIL STEINBERG

Experience isn't expensive... It's PRICELESS!

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