

# GAIL'S NEIGHBORHOOD NEWSLETTER

July 2017

## How High Can Southern California Home Prices Go?



For 62 straight months, Southern California home prices have gone in one direction. Up.

Will prices keep rising or are they close to the top? Here's what economists and industry analysts say about what the future holds for home prices in the region.

Southern California home prices aren't about to drop. In fact, they believe prices will keep rising for two more years, at least, and possibly longer.

The market isn't in a bubble — yet — although bubble talk is starting to "raise its ugly head" at cocktail parties, one economist said. Some analysts are saying Southern California home prices are showing signs of being overvalued.

If you're thinking about buying a home, now just might be the time to act — provided you don't overextend yourself and you plan to live there awhile.

Read the full story-

<http://www.ocregister.com/2017/06/25/how-much-longer-can-home-prices-keep-going-up/>



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## Housing Markets on the Verge of a Tech Boom



1. Chicago
2. Houston
3. Boston
4. Denver
5. Philadelphia

## Things Professional Burglars Don't Want You to Know



### They know when you're not home - thanks to Social Media.

Locating someone's home address using basic information from their social media profile is surprisingly easy. In one survey of convicted burglars, more than 10 percent say they used social media to determine who was out of town. So while it's tempting to post about your vacation to your social media feed, wait to share those trip photos until you're back home.

### Your Landscaping Choices Can be a Burglar's Best Friend.

Thieves are searching for crimes of opportunity, and landscaping gives them a place to hide while planning a way of entry can be enticing. Tall bushes are favorites of burglars since they offer an obstructed view from the street and an easy way to hide from neighbors.

## Past Client Testimonials

*Gail is fabulous. We knew after she was referred by a friend/client 13 years ago when we bought our first home that we would use her when the time came to sell and buy a new home. She explains things clearly, discusses strategy and options, and cares about her clients as if they are family and friends. And, she could sell ocean front property in Arizona!*

*Jeff & Marsha (sellers West Hills and buyers Westlake Village)*

*"Your Knowledge and skill in communicating and navigating the negotiations was brilliant, Making the transaction for me selling and buying absolutely FLAWLESS! You exceeded my expectations! I can't thank you enough!"*

*J.Linscott (seller, Sherman Oaks and buyer, Calabasas)*



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